

GTSI US Communities Contract # 4400001197
Approved Labor Categories
(Revised 020413)

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Labor Category Title	Labor Category Description	Labor Rate
Program Administration Specialist	<p>The Program Administration Specialist assists in the preparation of management plans and reports. Coordinates schedules to facilitate completion of proposals, contract deliverables, delivery order review, briefings/presentations, and APR preparation. Performs analysis, development, and review of program administrative operating procedures.</p> <p>Experience: Four years experience in general contract administration. Works with limited supervision and direction. Required to use judgment and initiative in problem solving.</p> <p>Education: A high school diploma.</p>	\$46.88
Information Systems Engineer	<p>The Information Systems Engineer analyzes information requirements. Evaluates, analytically and systematically, problems of workflow, organization and planning and develops appropriate corrective action. Applies business process improvement practices to re-engineer methodologies/principles and business process modernization projects. Applies, as appropriate, activity and data modeling, transaction flow analysis, internal control and risk analysis, and modern business methods and performance measuring techniques. Assists in establishing standards for information system procedures. Develops and applies organization-wide information models for use in designing and building integrated, shared software, and database management systems. Constructs sound, logical business improvement opportunities consistent with the configuration information management guiding principles, cost savings, and open architecture objectives.</p> <p>Experience: Six years experience in information systems engineering on both large and small scale systems.</p> <p>Education: Bachelor's degree in Computer Science, Information Systems, Engineering, Business, or other related discipline is required.</p>	\$125.09

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Senior Physical Security Engineer	<p>Perform and/or manage security services in one or more of the specialized security areas while applying incident management, problem solving, and task management. Develop cross-functional system designs and performance requirements. Prepare technical specifications and actively participate in system design. Coordinate and support the installation, maintenance, and testing of electronic systems and/or equipment. Lead design and project control meetings. Develop and maintain blueprints and drawings for system designs. Provide analytical research and technical support to projects. Produce finished documentation such as reports, special studies, policy and procedures, security designs, training programs, and Vulnerability and Needs Assessments. Develop and monitor project tasks and schedules. Manage projects and supervise other security specialists.</p> <p>Experience:</p> <p>This position requires a minimum of twelve (12) years of specialized experience within one or more, or combination of, the standard U.S. Government security fields (e.g.; technical, physical, information, personnel, operational, or signal security; counterintelligence; antiterrorism; counter-terrorism; counter-drug; computer security; surveillance, counter surveillance or surveillance detection; infrastructure protection; force protection; technology protection; information operations; or industrial security programs). Requires subject matter expertise and hands-on experience in one or more security discipline; experience conducting research and analysis; training and training development; and/or experience establishing and implementing complex programs and policies. Requires solid analytical capability and proven writing and communication skills.</p> <p>Education:</p> <p>Bachelors Degree or equivalent combination of formal education, experience (twelve years directly related experience), professional training and certifications.</p>	\$239.00

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Physical Security Engineer	<p>Perform and/or manage security services in one or more of the specialized security areas while applying incident management, problem solving, and task management. Assist in development of system functional and performance requirements. Assist in preparation of technical specifications and guidelines. Actively participate in system design efforts. Coordinate and support the installation, maintenance, and testing of electronic systems and/or equipment. Participate in design and project control meetings. Assist with developing and maintaining blueprints and drawings for system designs. Develop, perform, and monitor project tasks and schedules. Manage projects and supervise other security specialists.</p> <p>Experience:</p> <p>This position requires a minimum of eight (8) years of specialized experience within one or more, or combination of, the standard U.S. Government security fields (e.g.; technical, physical, information, personnel, operational, or signal security; counterintelligence; antiterrorism; counter-terrorism; counter-drug; computer security; surveillance, counter surveillance or surveillance detection; infrastructure protection; force protection; technology protection; information operations; or industrial security programs). Requires advanced knowledge of concepts and hands-on experience in one or more security discipline and experience implementing moderately complex programs and policies with guidance and supervision. Requires solid analytical capability and proven writing and communication skills</p> <p>Education:</p> <p>Associate Degree or equivalent combination of formal education, experience (eight years directly related experience), professional training and certifications. Must possess or be able to obtain a</p>	\$177.98
Physical Security Specialist	<p>Perform security services in one or more of the specialized security areas while applying incident management, problem solving, and task management. Apply basic research techniques in support of system design efforts. Understand system function and performance requirements. Understand technical specifications and dependencies within the system design. Perform and support the installation, configuration, maintenance, and testing of electronic systems and/or equipment. Participate in design control meetings. Monitor project tasks and schedules to keep within established guidelines and precedents.</p> <p>Experience:</p>	\$127.13

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	<p>This position requires a minimum of five (5) years of experience within one or more of the standard U.S. Government security fields (e.g.; technical, physical (to include locks and security containers), information, personnel, operational, or signal security; counterintelligence; antiterrorism; counter-terrorism; counter-drug; computer security; surveillance, counter surveillance or surveillance detection; infrastructure protection; force protection; technology protection; information operations; or industrial security programs). Requires basic knowledge of concepts and hands-on experience in one or more security discipline and experience establishing and implementing common government security programs and policies. Requires good writing and communication skills.</p> <p>Education: Associate Degree or equivalent combination of formal education, experience (five years directly related experience), professional training and certifications. Must possess or be able to obtain a government personnel security clearance.</p>	
Senior Database Manager	<p>The Senior Database Manager manages high-level databases. Directs the entire database software development process from the establishment and definition of requirements to implementation, acceptance, and maintenance. Participates in the design and development of database management systems at the highest level. Provides leadership in problem solving, implementation practices, and selection of DBMS. Manages the software development process based on cost and personnel factors. Provides technical guidance to system and application programmers.</p> <p>Experience: Ten or more years experience with database management systems, such as Oracle, Sybase, Ingres, or SQL Server; knowledge of operating system commands in UNIX, MS DOS or Windows NT operating system environment; demonstrated ability with SQL, DB normalization, and DBMS structures, commands, and procedures. Demonstrated program, deliverable, and staff management experience.</p> <p>Education: Bachelor's degree in computer science, information systems or equivalent. Ten or more years experience with database management systems may be substituted for Bachelors degree.</p>	\$126.11
Senior Database Administrator	<p>The Senior Database Administrator is responsible for database operations, user connectivity to database, database security, backup and recovery, data integrity, database update and database reporting.</p>	\$121.02

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	<p><u>Experience:</u> Four or more years experience with database management systems, such as Oracle, Sybase, Ingres, or SQL Server; knowledge of operating system commands in UNIX, MS DOS or Windows NT operating system environment; demonstrated ability with SQL, DB normalization, and DBMS structures, commands, and procedures.</p> <p><u>Education:</u> Bachelor's degree in computer science, information systems or equivalent. Ten or more years experience with database management systems may be substituted for Bachelors degree.</p>	
Database Administrator	<p>The Database Administrator assists in database operations, user connectivity to database, database security, backup and recovery, data integrity, database update and database reporting.</p> <p><u>Experience:</u> Two or more years experience with database management systems, such as Oracle, Sybase, Ingres, or SQL Server; knowledge of operating system commands in UNIX, MS DOS or Windows NT operating system environment; knowledge of SQL, DB normalization, and DBMS structures, commands, and procedures.</p> <p><u>Education:</u> Bachelor's degree in computer science, information systems or equivalent. Four or more years experience with database management systems may be substituted for Bachelors degree.</p>	\$101.70
Database Analyst	<p>The Database Analyst supports analysis of data requirements; supports the design and development of data capture, data storage, data retrieval, and data maintenance mechanisms; supports the development of database specifications, other design materials and end-user documentation materials.</p> <p><u>Experience:</u> One or more years experience in ADP systems development with training in database management systems, such as Oracle, Ingres, or Sybase, and SQL</p> <p><u>Education:</u> Bachelor's degree in computer science, information systems or equivalent. College or technical coursework in data modeling, database design, SQL, data requirement identification, systems analysis, database administration and database re-engineering may be substituted for Bachelors degree.</p>	\$63.05

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Lead Network Technician	<p>The Lead Network Technician Organizes and directs network installations on site surveys. Assesses and documents current site network configuration and user requirements. Designs and optimizes network topologies. Directs and leads preparation of engineering plans and site installation Technical Design Packages. Develops installation schedules. Mobilizes network installation team. Directs and leads preparation of drawings documenting configuration changes at each site. Prepares site installation and test records. Coordinates post installation operations and maintenance support.</p> <p><u>Experience:</u> Eight years experience in supervision of installation technicians; analysis, design, and installation of local and wide area nets; and analysis and installation of communication systems. Familiarity with engineering documentation, network configurations and topologies, X.25, TCP/IP, Frame Relay, Bridges, and Routers</p> <p><u>Education:</u> High School diploma with technical training in the networking field.</p>	\$95.60
Network Administrator	<p>The Network Administrator assists other administrators in maintaining large LAN systems; helps support a Wide-Area Network system using TCP/IP, which includes connectivity to mainframes. Coordinates and performs installation of workstations. Provides technical and software support to end users. Responsible for installing, maintaining, and upgrading computer workstations and software. Provides technical assistance and training. Performs evaluations of computer hardware and software. Serves as liaison with vendors for new hardware/software purchases. Assists clients in solving their computer related and networking problems. Provides maintenance and repairs of computers and peripheral.</p> <p><u>Experience:</u> Four years of LAN/WAN experience in the areas outlined above.</p> <p><u>Education:</u> An Associates degree in a related field.</p>	\$78.31
Network Installation Technician	<p>The Network Installation Technician conducts site surveys, assesses and documents current site network configuration and user requirements, and designs and optimizes network topologies. Follows engineering plans and site installation Technical Design Packages. Develops installation schedules. Works with network installation team. Assists in the preparation of drawing and documenting configuration changes at each site. Prepares site installation and test reports.</p>	\$63.05

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	<p>Experience: Five years experience including; analysis, design, and installation of local area networks; and analysis and installation of communications systems, use of engineering documentation, network configurations and topologies, X.25, TCP/IP, Frame Relay, Bridges, and Routers.</p> <p>Education: High school diploma.</p>	
Network Draftsman	<p>The Network Draftsman develops engineering drawings, using computer based drawing packages such as Aptitude. Develops engineering drawings for site plans, network configuration and design.</p> <p>Experience: Seven years drafting experience, with four years specialized experience in drafting of specialized interconnects drawings, site plans, and mechanical parts typical of network installations. Demonstrates the ability to work independently or under only general supervision.</p> <p>Education: High School diploma.</p>	\$62.04
Principal Network Engineer	<p>Leads complex research, development and proof of concept for customer solutions. Develops innovative and advanced information technology solutions for customers. Participates when required in the design, assessment, analysis, and troubleshooting of IP-driven networks, systems and applications for customers. Serves as the Technical Point of Contact for issue resolution of customer problems. Perform network assessment work and QoS studies. Review and recommend improvements. Provide support and leadership on internal GTSI Professional Services initiatives such as process improvement, best practices, and research.</p> <p>Experience: At least 8+ years of practical technical experience in IT or Communications Operations, Pre-Sale Technical Support, or IT Consulting. Certifications: In addition to educational degrees, this position requires a minimum of two industry recognized certifications (examples- Cisco Certified Network Professional- CCNP, and Communications Information Security Systems Professional- CISSP, or equivalent). Must have at least 3 years of practical experience in performing network security assessments.</p>	\$239.00

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	<p>Professional: This position demonstrates strong demonstrated written and oral communications skills. The candidate in this position must have demonstrated successes in a collaborative and partnering with clients. Candidate must demonstrate ability to listen critically, think quantitatively, and develop solutions to client business issues. Candidate must have a strong understanding of business fundamentals in accounting and finance, project management, and management. Candidate must have business expertise in at least one industry segment.</p> <p>Education: Bachelor Degree or 8+ years equivalent industry experience in one of the following technical fields: Electrical Engineering, Computer Science, Computer Information Systems, or related technical discipline.</p>	
System Administrator	<p>The System Administrator supervises and manages the daily activities of configuration and operation of business systems which may be mainframe, mini, or client/server based. Optimizes system operation and resource utilization, and performs system capacity analysis and planning. Provides assistance to users in accessing and using business systems.</p> <p>Experience: Four years experience in administrating UNIX or open systems-compliant systems including operations experience on a large-scale computer system or a multi-server local area network.</p> <p>Education: A Bachelors degree in Computer Science, Information Systems, Engineering, Business, or other related discipline.</p>	\$89.50
Hardware Installation Technician	<p>The Hardware Installation Technician conducts sites surveys; assesses and documents current site network configuration and user requirements. Designs and optimize network topologies. Analyzes existing requirements and prepares specifications for hardware acquisitions. Prepares engineering plans and site installation Technical Design Packages. Develops hardware installation schedules. Prepares drawings documenting configuration changes at each site. Prepares site installation and test reports. Configures computers, communications devices, and peripheral equipment. Installs network hardware. Trains site personnel in proper use of hardware. Builds specialized interconnecting cables.</p> <p>Experience:</p>	\$63.05

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	<p>Five years experience in analysis and installation of computer based systems; analysis and installation of local area nets; fiber optic cable installation; specialized interconnect cable design and fabrication; and analysis and installation of communications systems. Proven ability to work independently or under only general direction.</p> <p><u>Education:</u> A high school diploma.</p>	
Software Systems Specialist	<p>The Software Systems Specialist performs moderately complex analysis, design, development, testing, and implementation of computer software in support of a range of functional and technical environments. Develops solutions to problems involving telecommunications, network design analysis, database design, etc.</p> <p><u>Experience:</u> Five years experience in a variety of software systems analysis, design, and troubleshooting.</p> <p><u>Education:</u> An Associates degree in Computer Science, Information Systems, or other related discipline.</p>	\$99.67
System Operator	<p>The System Operator monitors and supports computer processing. Coordinates input, output, and file media. Distributes output and controls computer operation which may be mainframe, mini, or client/server based.</p> <p><u>Experience:</u> Three years experience in operating a large-scale computer system or a multi-server local area network. Must demonstrate sufficient knowledge of programming to understand how programs use computer hardware.</p> <p><u>Education:</u> An Associate Degree in Computer Science, Information Systems, Engineering, Business, or other related discipline.</p>	\$53.90
Help Desk Manager	<p>The Help Desk Manager provides daily supervision and direction to staff that are responsible for phone and in-person support to users in the areas of e-mail, directories, standard Windows desktop applications, and applications developed or deployed under this contract. These personnel serve as the first point of contact for troubleshooting hardware/software PC and printer problems.</p> <p><u>Experience:</u></p>	\$86.45

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	<p>Seven years experience including management of help desks in a multi-server environment, comprehensive knowledge of PC operating systems, e.g., DOS, Windows, as well as networking and mail standards and supervision of help desk employees. General experience includes information systems development, network and other work in the client/server field, or related fields. Demonstrated ability to communicate orally and in writing and a positive customer service attitude.</p> <p><u>Education:</u> A Bachelors degree in Computer Science, Information Systems, Engineering, Business, or other related discipline.</p>	
Help Desk Specialist	<p>The Help Desk Specialist provides phone and in-person support to users in the areas of e-mail, directories, standard Windows desktop applications, and applications developed under this contract or predecessors. Serves as the initial point of contact for troubleshooting hardware/software PC and printer problems.</p> <p><u>Experience:</u> Five years experience including knowledge of PC operating systems, e.g., DOS, Windows, as well as networking and mail standards and work on a help desk. General experience includes information systems development and other work in the client/server field, or related fields. Demonstrated ability to communicate orally and in writing and a positive customer service attitude.</p> <p><u>Education:</u> An Associates degree in Computer Science, Information Systems, Engineering, Business, or other</p>	\$68.14
Senior Test Engineer	<p>The Senior Test Engineer leads the design, development and execution of test plans and procedures. Manages systems testing and is the primary test point of interface with the Government.</p> <p><u>Experience:</u> Five or more years experience in the design, development and conduct of ADP systems testing. Three or more years experience in the design, development and maintenance of computer systems.</p> <p><u>Education:</u> Bachelor's degree in computer science, engineering, or related discipline.</p>	\$96.62
Test Engineer	<p>The Test Engineer provides support in the design, development and execution of test plans and procedures.</p>	\$82.38

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	<p><u>Experience:</u> Three or more years experience in the design, development and maintenance of computer systems.</p> <p><u>Education:</u> Bachelors degree in computer science, engineering, or related discipline</p>	
Technical Writer	<p>Provide technical writing support. Interface with technical staff during system design, conversion and maintenance to document technical information in specifications, manuals, briefings and other forms of written communication.</p> <p><u>Experience:</u> Five years of related technical writing experience. Experience in presenting technical information in a manner that is understandable by non technical personnel.</p> <p><u>Education:</u> Bachelor's degree in English, communications, business administration or related discipline.</p>	<p>\$66.00</p> <p>\$67.12</p>
Network Engineer	<p>The NE installs Local Area Networks (LANs) and troubleshoots network workstations, installs computer systems and related peripherals, and participates in configuration and administration of LANs, focusing on Microsoft or similar networking products and services. Duties of the NE also include delivery of end-user desktop support for both Operating Systems and Applications to Clients</p> <p><u>Experience:</u> The NE must demonstrate strong skills with regard to stand-alone and networked workstations and printers, including the ability to configure a workstation from start to finish. Comprehensive knowledge of hardware configuration, troubleshooting and repair as well as in-depth knowledge of memory management is required. The NE must possess a working knowledge of hubs, bridges, and servers, and advanced knowledge of at least two operating systems, as well as familiarity with network protocols.</p> <p><u>Education:</u> Typically requires a BS degree in Computer Science or Systems Engineering, or certification from a school of technical training, or equivalent combination of training and experience. Active participation in training program toward MCSE certification is recommended.</p>	\$101.70

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Enterprise Consulting Engineer (ECE)	<p>This is a non-managerial, senior level position in enterprise consulting. This individual is responsible for high-level consulting, focusing on Microsoft or similar networking products and networking-related services, normally on a regional or national scale. The ECE identifies and resolves project issues with customer personnel, delivers briefings, status reports, presentations, and milestone deliverables to clients. Through reading, hands-on work, and attendance at briefings and conferences, this person maintains a current understanding of technical issues. The ECE maintains relationships with vendor personnel to obtain current information about products, strategies, and approaches. In addition, this individual must demonstrate the ability to professionally deliver and document project materials, "gap" analysis, systems designs and white papers.</p> <p><u>Experience:</u> The position of ECE typically requires 8+ years experience in systems business consulting and expertise on systems architecture and network-related topologies and solutions. The position also requires a minimum three years consulting in the information systems field, a minimum five years experience in information technology design, and a minimum of four years experience in process improvement or re-engineering activities.</p> <p><u>Education:</u> This skill category typically requires a BS degree in Computer Science or Systems Engineering related field or equivalent related work experience. Microsoft MCSE certification or equivalent experience in installation, configuration and administration of Microsoft networking products is required. Successful completion of formalized project management education is also required.</p>	\$261.37
Consulting Engineer (CE)	<p>This individual is responsible for high-level consulting, focusing on Microsoft or similar networking products and networking-related services to customers within a given focus area, normally on a national scale. This individual identifies and resolves project issues. The CE delivers briefings, status reports, presentations, and milestone deliverables to clients. Through reading, hands-on work, and attendance at briefings and conferences, this person maintains a current understanding of technical issues. The CE maintains relationships with vendor personnel, as a resource for obtaining current information about products, strategies, and approaches. This individual must also demonstrate the ability to professionally deliver and document project materials, "gap" analysis, systems designs and white papers.</p> <p><u>Experience:</u></p>	\$223.74

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	<p>The CE usually has more than five years experience in systems business consulting and expertise on systems architecture and network-related topologies and solutions. In addition, a minimum seven years job experience in the information systems field, and three years experience in information technology design are required to qualify for this position.</p> <p><u>Education:</u> This CE typically requires a BS degree in Computer Science or Systems Engineering, or related field. Microsoft MCSE certification or equivalent experience in installation, configuration and administration of Microsoft networking products is required. Successful completion of formalized project management education is also required, and a minimum of two years experience in process improvement or re-engineering activities</p>	
Enterprise Engineer (EE)	<p>The EE is responsible for designing complex LAN/WAN integration projects, focusing on Microsoft or similar networking products and services. The EE has excellent project management skills applicable to medium to large projects. The EE manages technical aspects of a project, and provides leadership and guidance to team members as well as the client. This individual reviews operating systems configurations, provides support for remote engineers during roll-out projects, and creates training handbooks for remote users. The individual develops skills to plan and manage client needs in operating system arena, including Windows NT Server, Back Office, Windows 95, Novell NetWare, and others.</p> <p><u>Experience:</u> The position of EE typically requires 3-5 years experience in technical project management and LAN/WAN integration implementation as well as certification in each of the primary connectivity vendors and the majority of operating systems. The EE must have expert knowledge of servers and sub systems, bridges, routers, and gateways. Expert understanding of risk management, problem management, and rollout support and supervision are also required. Advanced understanding of complex integration, mainframe connectivity, disaster recovery, network analyzing and tuning, messaging services, LAN/WAN design, and network management are necessary.</p> <p><u>Education:</u></p>	\$120.01

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	This position usually requires a BS degree in Computer Science, Systems Engineering or related field – or a strong equivalent combination of training and experience. Microsoft MCSE certification or equivalent experience in installation, configuration and administration of Microsoft networking products is required. This individual must possess a working knowledge of multiple protocols such as ATM, ISDN, Frame Relay, SMDS, T1, Fractional T1, FDDI, and CDPD.	
Senior Enterprise Engineer (SEE)	<p>The SEE is responsible for medium and large installations, focusing on Microsoft or similar networking products and services. This individual provides technical expertise in communications and LAN/WAN networking installations, consults to clients regarding complex systems implementation, and acts in a lead capacity to more junior engineers. Duties for this position include leading integration projects of significant complexity, resolving problems requiring technical expertise, and advising clients on the necessary technology to achieve their LAN/WAN and connectivity goals. The SEE assists in design and development of LAN and WANs. The SEE participates in systems design, configuration, implementation, and planning. In addition, this individual estimates systems engineering services and provides leadership and guidance to project teams. The SEE also conducts training programs to clients or junior engineers in the operation and maintenance of products.</p> <p><u>Experience:</u> The position of SEE requires 3-5 years experience in LAN/WAN network installations. In addition, it requires certification in each of the primary connectivity vendors and advanced knowledge of multiple Network Operating Systems and protocols. The SEE is required to demonstrate advanced knowledge of servers, bridges, gateways, and routers. This individual possesses advanced knowledge of mainframe connectivity, disaster recovery, LAN analyzing and tuning, e-mail, network management, and LAN/WAN design.</p> <p><u>Education:</u> This position typically requires a BS degree in Computer Science, Systems Engineering or related field. Microsoft MCSE certification or equivalent experience in installation, configuration and administration of Microsoft networking products is required.</p>	\$191.20

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Senior Network Engineer (SNE)	<p>The SNE is responsible for small, medium, and some large LAN/WAN network installation projects, focusing on Microsoft or similar networking products and services. This individual provides technical advice and assistance in communications and networking, supports clients regarding installation, maintenance, and repairs, and contributes to project implementation. The SNE installs and updates Local Area Networks (LAN) and Wide Area Networks (WAN) operating systems. This individual performs lead technical role on projects, and provides supervision and direction to project team members. The SNE maintains certification with networking technology vendors, and improves self-knowledge by reading trade journals and attending vendor activities.</p> <p><u>Experience:</u> The SNE must have 2-3 years experience in network installations, and advanced knowledge of servers and subsystems, bridges, gateways, protocols, LAN design, LAN analyzing and tuning, communications, connectivity, and disaster recovery. The individual must demonstrate a working knowledge of Routers.</p> <p><u>Education:</u> For this position, a BS degree in Computer Science, Systems Engineering or related field is preferred. A degree may be replaced by very strong experience and training in the field. The position typically requires certification in two or more networking technologies or networking operating systems, and primary connectivity vendors. Microsoft MCSE certification or active participation in training program toward MCSE certification is required.</p>	\$162.72
Senior Systems Engineer (SSE)	<p>The SSE is responsible for small to medium network installations, focusing on Microsoft or similar networking products and services. The SSE installs, configures, troubleshoots and repairs Local Area Networks (LAN), and analyzes systems to ensure that the network set up is complete. This individual provides LAN administration, network applications and LAN problem determination support to clients.</p> <p><u>Experience:</u></p>	\$139.33

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	<p>The SSE must demonstrate comprehensive knowledge of hardware configuration, troubleshooting, and repair as well as in-depth knowledge of memory management. In addition, the SSE must possess knowledge of network operating systems, and network technology installation and configuration. The SSE must demonstrate advanced knowledge of workstations, hubs, bridges, network printers and servers, as well as advanced knowledge of network administration, and integration. In addition, the SSE must have a working knowledge of protocols and disaster recovery.</p> <p><u>Education:</u> This position typically requires a BS degree in Computer Science, Systems Engineering or certification from a school of technical training. The position also requires certifications in at least one (two preferred) and the relevant hardware/software, or active participation in training program toward such certifications. Active participation in training program toward MCSE certification is recommended.</p>	
Cisco Certified Internetwork Expert (CCIE)	<p>Install, configure, operate, and troubleshoot complex routed LAN, routed WAN, switched LAN and ATM LANE networks, and Dial Access services. Diagnose and resolve network faults. Use packet/frame analysis and Cisco debugging tools. Document and report the problem-solving processes used.</p> <p>Install, configure, operate, and troubleshoot complex routed LAN, routed WAN, switched LAN and ATM LANE networks, and Dial Access services. Diagnose and resolve network faults. Use packet/frame analysis and Cisco debugging tools. Document and report the problem-solving processes used.</p> <p><u>Education:</u> The CCIE sets the professional benchmark for internetworking expertise. CCIEs are recognized throughout the internetworking industry as highly qualified professionals whose expertise has been tested and validated both by passing a written examination and a rigorous, two-day hands-on qualification exam and a two-day, hands-on lab exam that pits the candidate against difficult build, break, and restore scenarios. CCIEs are always equipped with the latest technical expertise. CCIEs must complete a recertification requirement every two years.</p>	\$226.79

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Cisco Certified Network Professional (CCNP)	<p>Install, configure, operate, and troubleshoot and manage WAN switched networks, and Dial Access services. Diagnose and resolve network faults. Use packet/frame analysis and Cisco debugging tools. Document and report the problem-solving processes used. Configure, operate, and troubleshoot. Knowledge and skills to install or direct the installation of WAN switches. Solid working knowledge and experience with WAN technologies. Trucking: ATM, FastPacket; Services: Frame Relay, Voice, Data; Management: SNMP, ForeSight.</p> <p>Install, configure, operate, and troubleshoot and manage WAN switched networks, and Dial Access services. Diagnose and resolve network faults. Use packet/frame analysis and Cisco debugging tools. Document and report the problem-solving processes used. Configure, operate, and troubleshoot. Knowledge and skills to install or direct the installation of WAN switches. Solid working knowledge and experience with WAN technologies. Trucking: ATM, FastPacket; Services: Frame Relay, Voice, Data; Management: SNMP, ForeSight.</p> <p><u>Education:</u> The CCNP is a highly qualified professional with a solid background in internetworking. Have successfully completed CCNA, CCNP Certification programs and have passed all written exams.</p>	\$186.11
Cisco Certified Network Associate (CCNA)	<p>Install, configure, and operate simple-routed LAN, routed WAN, and switched LAN networks: IP, IGRP, IPX, Serial, AppleTalk, Frame Relay, IP RIP, VLANs, IPX RIP, Ethernet, Access Lists. Optimize WAN through Internet access solutions that reduce bandwidth and reduces costs using features such as Filtering with Access Lists, Bandwidth on Demand (BOD), and Dial on Demand Routing (DDR). Provide remote access by integrating dial-up connectivity with traditional, remote LAN to LAN access, as well as supporting the higher levels of performance required for new applications such as Internet commerce, multimedia, etc...</p> <p>Install, configure, and operate simple-routed LAN, routed WAN, and switched LAN networks: IP, IGRP, IPX, Serial, AppleTalk, Frame Relay, IP RIP, VLANs, IPX RIP, Ethernet, Access Lists. Optimize WAN through Internet access solutions that reduce bandwidth and reduces costs using features such as Filtering with Access Lists, Bandwidth on Demand (BOD), and Dial on Demand Routing (DDR). Provide remote access by integrating dial-up connectivity with traditional, remote LAN to LAN access, as well as supporting the higher levels of performance required for new applications such as Internet commerce, multimedia, etc...</p> <p><u>Education:</u></p>	\$130.18

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	The CCNA has a thorough knowledge of Cisco Hardware and platforms. Have attended a comprehensive Cisco training course and have passed Cisco's CCNA written exam.	
Network Solutions Delivery Manager	<p>The Network Services Manager manages the productivity and work quality of six to twelve Associate Network Systems Engineers, Network Systems Engineers and Sr. Network Systems Engineers who do the technical work of our client assignments. The Network Services Manager plans, organizes and controls the work of his or her employees, including the following management activities: recruiting, hiring, training, developing, coaching, supervising, monitoring, evaluating, promoting and, if necessary, releasing employees assigned to his/her team. The Network Services Manager may perform some billable client technical management work depending on the number of employees supervised</p> <p>Experience: Strong customer/client service orientation – demonstrates ability to build effective working relationships with stakeholders leading to “trusted advisory status” Excellent interpersonal and communication skills including presentation skills Demonstrated facilitation, collaboration and problem solving skills Demonstrated ability to lead people; organize, develop and motivate a team; get results through others; excellent project management/planning skills Prior experience with pre-sales activity or account planning is desirable Understands GTSI’s Solutions Marketing structure: demonstrates competency (or capacity to be successful) in the ability to translate customer/business requirements into GTSI business solutions and successfully position with customers Ability to engage senior IT client management in discussions regarding infrastructure/leading-edge technologies as it relates to the IT business, the client’s industry and their business model</p> <p>Technically competent: demonstrates sufficient knowledge and understanding of infrastructure technologies as to successfully oversee customer projects and lead technical/consulting teams</p> <p>Understands (or is capable of learning) corporate financial practices and principles Commitment to company values and business objectives Ability to work longer than a 40 hour work week, including weekends. Ability to travel.</p> <p>Education: B.S./B.A. degree or 8-10 years of equivalent in an engineering or technical field or equivalent</p>	\$198.32

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Labor Category Title	Labor Category Description	Labor Rate
Sr. Network Engineer	<p>Provide technical services in the form of design, assessment, analysis, and troubleshooting of IP-driven networks, systems and applications. Perform network assessment work and QoS studies. Review and recommend improvements. Provide pre-sales technical support to GTSI Network Services Manager and sales in the form of presentations, white papers, and client meetings. Develop additional technical and professional skills through career-track curriculum and self-learning experiences.</p> <p>Perform network assessment work and QoS studies. Review and recommend improvements. Provide pre-sales technical support to GTSI Network Services Manager and sales in the form of presentations, white papers, and client meetings. Develop additional technical and professional skills through career-track curriculum and self-learning experiences.</p> <p>Provide support and leadership on internal GTSI Professional Services initiatives such as process improvement, best practices, and research.</p> <p>Experience: Technical Skills: Candidate must have demonstrated outstanding and consistent technical skills in one of the following areas of GTSI Professional Services core competency: voice over IP, TCP/IP internetworking, network security, wireless, and telecommunications. Industry experience: At least 5-7 years of practical technical experience in IT or Communications Operations, Pre-Sale Technical Support, or IT Consulting. Certifications: In addition to educational degrees, this position requires a minimum of two industry recognized certifications (examples- Cisco Certified Network Professional- CCNP, and Communications Information Security Systems Professional- CISSP, or equivalent). Must have at least 3 years of practical experience in performing network security assessments.</p> <p>Professional: This position demonstrates strong demonstrated written and oral communications skills. The candidate in this position must have demonstrated successes in a collaborative and partnering with clients. Candidate must demonstrate ability to listen critically, think quantitatively, and develop solutions to client business issues. Candidate must have a strong understanding of business fundamentals in accounting and finance, project management, and management. Candidate must have business expertise in at least one industry segment.</p> <p>Education:</p>	\$203.40

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	Bachelor Degree or 5-7 years equivalent industry experience in one of the following technical fields: Electrical Engineering, Computer Science, Computer Information Systems, or related technical discipline.	
Network Engineer	<p>Provide technical services under the direct coaching of experienced GTSI Sr. Network Systems Engineer and/or Principal Network Engineer. Design, assess, analyze, and troubleshoot IP-driven networks, systems and applications.</p> <p>Perform analysis tasks to gather data for network assessments and security assessments that will be reviewed by a Sr. Network Systems Engineer or Principal Network Engineer.</p> <p>Provide pre-sales technical support to GTSI Professional Services Network Services Manager and sales in the form of presentations, white papers, and client meetings.</p> <p>Develop technical and professional skills through career-track curriculum and self-learning experiences.</p> <p>Provide support on internal GTSI Professional Services initiatives such as process improvement, best practices, and research</p> <p>Experience:</p> <p>Technical Skills: Candidate must have demonstrated technical skills in one of the following areas of GTSI Professional Services: voice over IP, TCP/IP internetworking, network security, wireless and telecommunications. Industry experience: College graduate with at least two semesters of internship in Information Technology, Computer Science or related discipline; or four to six years of practical technical experience in commercial business; or practical military experience in IT or Communications. Certifications: In addition to educational degrees, this position requires a minimum of one industry recognized certification (examples- Cisco Certified Network Associate- CCNA, Communications Information Security Systems Professional- CISSP, or equivalent). If no industry certification at time of hire, employee has one year to earn an industry certification.</p> <p>Industry experience: College graduate with at least two semesters of internship in Information Technology, Computer Science or related discipline; or four to six years of practical technical experience in commercial business; or practical military experience in IT or Communications. Certifications: In addition to educational degrees, this position requires a minimum of one industry recognized certification (examples- Cisco Certified Network Associate- CCNA, Communications Information Security Systems Professional- CISSP, or equivalent). If no industry certification at time of hire, employee has one year to earn an industry certification.</p>	\$152.55

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	<p>Professional: This position requires strong demonstrated written and oral communications skills. The candidate in this position must be able to meet and work with clients in a collaborative and partnering fashion. Candidate must demonstrate ability to listen critically, think quantitatively, and develop solutions to client business issues. Candidate must have a base understanding of business fundamentals in accounting and finance, project management, and management.</p> <p>Education: Bachelor degree and/or 4 to 6 years industry experience in one of the following technical fields: Computer Science, Computer Information Systems, Electrical Engineering, or related technical discipline.</p>	
Associate Network Engineer	<p>Provide technical services under the direct coaching of experienced GTSI Network Systems Engineers. Design, assess, analyze, and troubleshoot IP-driven networks, systems and applications. Perform analysis tasks to gather data for network assessments and security assessments that will be reviewed by a more senior level Network Systems Engineer. Provide pre-sales technical support to GTSI Professional Services Network Services Managers, Principal Engineers and sales in the form of presentations, white papers, and Client meetings. Develop technical and professional skills through career-track curriculum and self-learning experiences. Provide support on internal GTSI Professional Services initiatives such as process improvement, best practices, and research.</p> <p>Perform analysis tasks to gather data for network assessments and security assessments that will be reviewed by a more senior level Network Systems Engineer.</p> <p>Provide pre-sales technical support to GTSI Professional Services Network Services Managers, Principal Engineers and sales in the form of presentations, white papers, and client meetings. Develop technical and professional skills through career-track curriculum and self-learning experiences.</p> <p>Provide support on internal GTSI Professional Services initiatives such as process improvement, best practices, and research</p> <p>Experience:</p> <p>Technical Skills: Candidate must have demonstrated technical skills in one of the following areas: voice over IP, TCP/IP internetworking, network security, wireless and telecommunications.</p>	\$130.00

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	<p>Certifications: In addition to educational degrees, this position requires a minimum of one industry recognized certification (examples- Cisco Certified Network Associate- CCNA, Communications Information Security Systems Professional- CISSP, or equivalent). If no industry certification at time of hire, employee has 120 days to earn an industry certification.</p> <p>Professional: This position requires strong demonstrated written and oral communications skills. The candidate in this position must be able to meet and work with clients in a collaborative and partnering fashion. Candidate must demonstrate ability to listen critically, think quantitatively, and develop solutions to client business issues. Candidate must have a base understanding of business fundamentals in accounting and finance, project management, and management.</p> <p>Education:</p> <p>Bachelor degree or 0-3+ years of equivalent training/experience in one of the following technical fields: Computer Science, Electrical Engineering, Computer Information Systems, or equivalent.</p>	
Program Manager	<p>Directs the performance of a variety of related projects which may be organized by technology, program, or client. Oversees the technology development and/or application, marketing, and resource allocation within program client base. Program areas typically represent more than three functional areas that may include engineering, systems analysis, acquisition management, quality control, administration, etc. Leads a technical team on complex projects with duties that include instructing, directing, and checking the work of other team members. Is responsible for the quality assurance review of projects and the evaluation and documentation of team procedures. Has technical knowledge of all necessary phases of the project. May work in conjunction with other team leaders assigned to the same project. The technical team leader typically has a bachelor's degree in either a technical or management discipline and 5-10 years of experience</p> <p>Education:</p> <p>Eight (8) years experience within program development and management with Bachelor's degree or twelve (12) to fourteen (14) years without Bachelor's degree.</p>	\$220.00

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Senior Program Manager	<p>Developmental program, with significant program risk in terms of responsibility with multiple subsystem and system level responsibilities. Requires developing new-start program plans with little precedence. Leadership in developing derivative proposals with acquisition management responsibility. New or established technologies that require coordination of applications and functional organizations across program requirements to ensure that all requirements (cost, schedule, technical) are met. Develops solutions to complex problems that require the regular use of ingenuity and creativity. Significant future growth represented by diversified customer base. Typically requires Bachelor's Degree (preferably in a technical discipline) or equivalent experience. Minimum 12 years of related industry experience or demonstrated effectiveness to meet the managerial expectations.</p> <p>Education:</p> <p>Bachelor's degree in related field or equivalent experience</p>	\$230.00
Trainer	<p>The Trainer conducts the research necessary to develop and revise training courses. Develops and revises these courses and prepares appropriate training catalogs. Prepares instructor materials (course outline, background material, and training aids). Prepares student materials (course manuals, workbooks, handouts, completion certificates, and course critique forms). Trains personnel by conducting formal classroom courses, workshops and seminars.</p> <p>Experience:</p> <p>Four years experience in developing and providing technical and end-user training on computer hardware and application software, information systems development, training.</p> <p>Education:</p> <p>Bachelors in any field.</p>	\$66.00
Project Manager - PMP Certified	<p>The Project Manager staffs and manages projects; serves as primary technical point of interface with Government program management and technical personnel for delivery order performance; oversees delivery order performance; ensures deliverable quality; and reports schedule, cost and execution performance.</p> <p>Experience:</p> <p>Five (5) years experience in managing projects similar in scope and complexity to the Delivery Order. Requires competence and experience in schedule and cost management, human resource management, problem solving, and quality assurance techniques. Also requires excellent communication skills, both written and verbal.</p>	\$200.00

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	<p>Education: Bachelor's degree from an accredited college or university in business administration, business management, human resource management, or a technical discipline. Meets the Project Management Institute Guidelines of 35 hours in training specific to project management prior to certification, plus continuing education required to maintain their certification.</p> <p><i>Certification:</i> The Project Management Professional must get a minimum of 137 questions out of 200 questions correct in a test administered by the Project Management Institute that covers all phases of project management. Additionally, the Project Manager must have 4500 verifiable hours spent managing projects within the 6 years prior to their preceding certification.</p>	
Sr. Project Manager	The Senior Project Manager staffs and manages projects; serves as primary technical point of interface with public agency program management and technical personnel for delivery order performance; oversees delivery order performance; ensures deliverable quality; and reports schedule, cost and execution performance. Has higher education and experience requirements than Project Manager.	\$213.57
Project Manager	<p>The Project Manager staffs manages projects; serves as primary technical point of interface with Government program management and technical personnel for delivery order performance; oversees delivery order performance; ensures deliverable quality; and reports schedule, cost and execution performance.</p> <p>Experience: Five (5) years experience in managing projects similar in scope and complexity to the Delivery Order. Requires competence and experience in schedule and cost management, human resource management, problem solving, and quality assurance techniques. Also requires excellent communication skills, both written and verbal.</p> <p>Education: Bachelors degree from an accredited college or university in business administration, business management, human resource management, or a technical discipline.</p>	\$176.63

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Labor Category Title	Labor Category Description	Labor Rate
Principal Consulting Engineer	Leads complex research, development and proof of concept for customer solutions. Develops innovative and advanced information technology solutions for customers. Participates when required in the design, assessment, analysis, and troubleshooting of IP-driven networks, systems and applications for customers. Participates when required in the design, assessment, analysis, and troubleshooting of IP-driven networks, systems and applications for customers. Serves as the Technical Point of Contact for issue resolution of customer problems. Perform network assessment work and QoS studies. Review and recommend improvements. Provide pre-sales technical support to GTSI Network Services Manager and sales in the form of presentations, white papers, and client meetings. Develop additional technical and professional skills through career-track curriculum and self-learning experiences. Provide support and leadership on internal GTSI Professional Services initiatives such as process improvement, best practices, and research.	\$207.14
Sr. Consulting Engineer	The SCE is responsible for small, medium, and some large LAN/WAN network installation projects, focusing on Microsoft or similar networking products and services. This individual provides technical advice and assistance in communications and networking, supports clients regarding installation, maintenance, and repairs, and contributes to project implementation. The SCE installs and updates Local Area Networks (LAN) and Wide Area Networks (WAN) operating systems. This individual performs lead technical role on projects, and provides supervision and direction to project team members. The SCE maintains certification with networking technology vendors, and improves self-knowledge by reading trade journals and attending vendor activities.	\$175.04
Delivery Engineer II	The Delivery Engineer II performs general systems engineering activities. Supports the design and development of computer and communications systems. Conducts hardware engineering.	\$144.53
Delivery Engineer I	The Delivery Engineer I supports systems engineering activities. Designs computer and communications systems. Conducts hardware engineering. Receives guidance and direction from project engineers.	\$127.18

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Computer Systems Analyst II	<p>The Computer Systems Analyst II analyzes and develops computer software possessing a wide range of capabilities, including numerous engineering, business, and records management functions. Develops plans for automated information systems from project inception to conclusion. Analyzes the problem and the information to be processed. Defines the problem, and develops system requirements and program specifications, from which programmers prepare detailed flow charts, programs, and tests. Coordinates closely with programmers to ensure proper implementation of program and system specifications. Develops, in conjunction with functional users, system alternative solutions.</p> <p>Experience: Six years experience including: analysis and design of business applications on complex systems for large-scale computers, data base management concepts, and use of the programming languages such as ADA, COBOL, 4GL, and/or DBMS. Knowledge of current storage and retrieval methods, one year of systems analysis experience designing technical applications on computer systems and demonstrated ability to formulate specifications for computer programmers to use in coding, testing, and debugging of computer programs. Has the ability to work independently or under only general direction on requirements that are moderately complex to analyze, plan, program, and implement. Education: Bachelor's degree in Computer Science, Information Systems, Engineering, Business, or other related discipline.</p>	\$150.76
Associate Delivery Engineer	<p>The Associate Delivery Engineer installs Local Area Networks (LANs) and troubleshoots network workstations, installs computer systems and related peripherals, and participates in configuration and administration of LANs, focusing on Microsoft or similar networking products and services. Duties of the Associate Delivery Engineer also include delivery of end-user desktop support for both Operating Systems and Applications to Clients.</p>	\$96.35
Training Specialist	<p>The Training Specialist conducts the research necessary to develop and revise training courses and prepares appropriate training catalogs. Develops all instructor materials (course outline, background material, and training aids). Develops all student materials (course manuals, workbooks, handouts, completion certificates, and course critique forms). Trains personnel by conducting formal classroom courses, workshops, seminars, and/or computer based/computer aided training. Demonstrated ability to communicate effectively orally and in writing.</p>	\$101.70

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	Experience: Eight years experience in developing and providing technical and end-user training on computer hardware and application software. Education: A Bachelors degree in Computer Science, Instructional Technology, or related discipline.	
Document Specialist	The Documentation Specialist gathers, analyzes, and composes technical information. Conducts research and ensures the use of proper technical terminology. Translates technical information into clear, readable documents to be used by technical and non-technical personnel. Experience: Three Years experience including preparing technical documentation, and researching for applicable standards. Technical writing and documentation experience pertaining to all aspects of ADP. Demonstrated ability to work independently or under only general direction.	\$81.36
Critical Facilities Manager	Manages technical and administrative functions for a team of technicians in support of client critical system operations and infrastructure equipment (i.e. electrical switchgear, standby generators, HVAC and fire detection/suppression systems). Duties include performing walk throughs, preparing logs, supervising vendor activities, performing technical training and the ability to perform and assist with routine equipment maintenance and emergency service. Responsible for scheduling staffing resources and reviewing work performance through computerized maintenance management systems (CMMS) and products for adherence to standards, schedules, and specifications. Prepares and delivers presentations and conduct briefings. Manages projects and oversees the development of project plans. Employee must have technical expertise in each of the major disciplines listed, the ability to create clear and accurate documentation and very good communications skills. Must be available to work emergency service and shift work as required. Employee's driver's license must be valid in all states that we support and their vehicle capable of transporting required tools and equipment.	\$134.24

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Facility Resource Technician III	Performs routine and emergency service on state-of-the-art critical systems (e.g. electrical switchgear, diesel generators, HVAC systems, and fire alarm and suppression systems). Provides technical support to customers with system emergencies. Audits customer maintenance records to schedule and dispatch service operations staff and subcontractors for scheduled customer site maintenance and emergency response. Must possess a high level of system knowledge in the areas of electrical switchgear, diesel generators, HVAC systems, and fire alarm and suppression systems and must be able to demonstrate such capabilities. Interfaces with service management to ensure that a high level of service is being provided. Employee's driver's license must be valid in all states that we support and their vehicle capable of transporting required tools and equipment.	\$122.04
Facility Resource Technician II	Performs daily/weekly/monthly walk-throughs of customer facilities in support of data center and office operations. Performs administrative and technical project work. Performs routine and emergency service on state-of-the-art critical systems (e.g.; electrical switchgear, diesel generators, HVAC systems, and fire alarm and suppression systems). Assists with the strict adherence to Methods of Procedure (MOPs). Aids in scheduling and managing vendors and subcontractors and making preventive maintenance and emergency repairs. Must be available to work emergency service and shift work as required. Employee's driver's license must be valid in all states that we support and their vehicle capable of transporting required tools and equipment.	\$99.67
Facility Resource Technician I	Assists with walk-throughs of customer facilities in support of data center and office operations. Perform and assist with routine and emergency service on state-of-the-art critical systems (e.g.; electrical switchgear, diesel generators, HVAC systems, and fire alarm and suppression systems) in compliance with Methods of Procedure (MOP's). Assist with administrative and technical project work. Must be available to work emergency service and shift work as required. Employee's driver's license must be valid in all states that we support and their vehicle capable of transporting required tools and equipment.	\$86.45

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Labor Category Title	Labor Category Description	Labor Rate
Facility Resource Coordinator	Supervises technical and administrative project work. Develops and implements project plans and reviews work performance and products for adherence to standards, schedules and specifications. Supports the service management with both technical and administrative tasks related to the overall operation of the critical environment, with direct responsibility for assuring the adherence to all company policies and procedures. Performs a variety of analyses, including developing project plans and prepares appropriate documentation. Responsible for ensuring that operational, maintenance and emergency Methods of Procedures (MOPs) are developed and strictly adhered to. Performs on-site management of subcontractors and vendors, and schedules all necessary preventative maintenance and emergency repairs. Performs daily, weekly and monthly facility walk-through of facilities supporting mission critical center and office operations. Must be available to work emergency service and shift work as required. Employee's driver's license must be valid in all states that we support and their vehicle capable of transporting required tools and equipment.	\$150.52
CAD Designer	Creates electronic drawing files from paper designs; review, interpret, and plot customer electronic drawings; prepares presentation and other materials; maintain electronic and paper files of and track drawing completion.	\$83.39
NOC Specialist	Oversees all day-to-day operations of the NOC including scheduling, document management, monitoring, and tracking. Responsible for scheduling PTO requests and covering for them if necessary. Second level technical support on NOC systems and emergencies where necessary. Works with the director of National Operations Center to create process and other improvements. Very knowledgeable in all aspects of the NOC's hardware and software systems. Responsible for NOC tour presentations.	\$76.28
Mechanical Engineer	Responsible for defining project scope, site surveys, calculations, design, submittal review and seeing project through the construction document phase. Additional responsibilities include reviewing design documents authored by outside consulting engineering firms; oversees CAD operations, document control and project closeout activities. Designs generator systems, UPS/battery systems, switchgear, power distribution, computer grade ventilation, cooling systems, DX, chilled water, glycol and generator fuel systems.	\$178.99

Manufacturer	Mfr Part Number	Description	List Price
CSI TECHNOLOGIES INC	DB05-0-VVMNMN	MobileMark Tri-Band 2.4/4.9/5.8GHz Omni Directional Vehicle Mount Dome	\$238.00
CSI TECHNOLOGIES INC	WRAPLXI-N-CSI	HauteWRAP Single Radio MIMO Multiband Indoor Wireless Station Router	\$563.00
GTSI SUPPORT SERVICES	2YRTS8X5X365	2 year extended technical support agreement includes 8-5x365 phone and email access to technical support. Access to all software and firmware updates.	\$3,920.00

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UGI Part Number	Manufacturer	Mfg Itm ID	Part Description	UOM	Unit Price
673121	CROSSMATCH TECHNOLOGIES INC	900242	KIT SMALL SUPPLY - GUARDIAN	EA	95
685713	CROSSMATCH TECHNOLOGIES INC	930097	ID 500 HARDWARE AND SOFTWARE WARRANTY/SUPPORT (YEAR 1)	EA	1282.5
685714	CROSSMATCH TECHNOLOGIES INC	850181-047	MAFIS INTERFACE SEAT LICENSE TO MD DPS	EA	1130
685715	CROSSMATCH TECHNOLOGIES INC	850391-047	SOFTWARE LSMS CONFIGURATION	EA	0
685741	CROSSMATCH TECHNOLOGIES INC	900266	FBI APPROVED NETWORKED PRINTER WITH TWO UNIVERSAL TRAYS (INCLUDES FIRST YEAR WARRANTY)	EA	1140
685742	CROSSMATCH TECHNOLOGIES INC	420360	ADD ON DUPLEXER FOR FBI PRINTER	EA	380
685746	CROSSMATCH TECHNOLOGIES INC	930097-12	ID 500 HARDWARE AND SOFTWARE WARRANTY SUPPORT (YEAR 2)	EA	1710
685751	CROSSMATCH TECHNOLOGIES INC	420045	E-PAD SIGNATURE PAD	EA	190
692362	CROSSMATCH TECHNOLOGIES INC	420093	FLA PANEL LCD MONITOR 17 FLAT PANEL MONITOR NON-TOUCH NON-RUGGEDIZED STANDARD ONE YEAR LIMITED WARRANTY	EA	242.25
693446	CROSSMATCH TECHNOLOGIES INC	925160	LSCAN GUARDIAN USB WITH LSMS ON DESKTOP GUARDIAN USB FINGERPRINT SCANNER (500PPI) WITH MANUAL RUNTIME LICENSE FOR LSCAN ESSENTIALS DRIVER AUTOCAPTURE AND ROLLS LICENSES DESKTOP COMPUTER LIVE SCA	EA	7742.5
698562	CROSSMATCH TECHNOLOGIES INC	930097-24	ID500 HARDWARE AND SOFTWARE WARRANTY SUPPORT (YEAR 2&3)	EA	3249
702534	CROSSMATCH TECHNOLOGIES INC	930100-01	IMPLEMENTATION, LSMS, FIRST DAY ON-SITE, SYSTEM IMPLEMENTATION AND TRAINING, FIRST DAY ON-SITE	EA	2350